



Company Overview

Award-winning Lockstep connects the world's finance teams so they can work better together. Founded in 2019, Lockstep eliminates cash traps and leaks created from manual synchronization of books between B2B trading partners. Based in Seattle, Lockstep's connected accounting cloud empowers trusted, compliant accounting relationships between businesses of all sizes. High-performance companies large and small run their collections with Lockstep. For more information please visit: <https://lockstep.io/>

Lockstep has been recognized as a "Top 10 Cash Management Solution Providers 2021" by CFO Tech Outlook, a major player in the IDC MarketScape: AR Automation Software Report, Gartner Market Place Guide and a Tech Titan Award winner.

Lockstep Receivables

Get paid faster and easier.

Modernize collections with automated communication, online payments, and automated cash application.

Lockstep Inbox

Seamlessly connect with vendors and customers.

Move invoice and payment workflows to a smart accounting inbox powered by automated contact management, streamlined approvals, and more.

Fact Sheet

Recognized as a "Top 10 Cash Management Solution Providers 2021" by CFO Tech Outlook, a major player in the IDC MarketScape: AR Automation Software Report, Gartner Market Place Guide and a Tech Titan Award winner; helps you get paid faster. Lockstep customers see an average 20x ROI by investing in collections automation improving cash flow by 31% or more.

Boilerplate: Award-winning Lockstep connects the world's finance teams so they can work better together. Founded in 2019, Lockstep eliminates cash traps and leaks created from manual bookkeeping and payment processing between B2B trading partners. Based in Seattle, Lockstep's connected finance cloud empowers trusted, compliant accounting relationships between businesses of all sizes. For more information please visit: <https://lockstep.io/>

Media Contact

Melissa Hendrick

EVP of Marketing

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Locations

Lockstep U.S.
Seattle Office
113 Cherry Street
Seattle, WA 98104-2205

Cleveland Office
521 5th Ave.
Chardon, OH 44024

Lockstep India
Sky Loft, Creaticity Mall
Shastry Nagar, Yerwada
Pune – 411006
Maharashtra

1st – 2nd Sky Loft, Opp Golf Course
Shastry Nagar, Yerwada
Pune – 411006
Maharashtra

Stay Connected

Twitter: @LockstepNetwork
LinkedIn: @Lockstephq
Website: <https://lockstep.io/>

Lockstep:

- Lockstep connects the world's finance teams to help them work better together. The AR collection automation your AR department needs.
- Lockstep has the best customer success rate of any AR automation company. [Hear it for yourself from our customers.](#)
- Leverage one Lockstep's 40+ integrations to financial software to make your day-to-day activities more efficient and rewarding.

Leadership

Peter Horadan, CEO and Co-Founder

Peter Horadan is the chief executive officer and co-founder of Lockstep whose mission is to help the world's finance teams work better together. From balancing his father's columnar pads at age 12, to building some of the most-used financial software on Earth – Peter has been improving accounting software his entire life. Before that, he was CTO and global head of engineering at Avalara, the leader in transactional tax management. Peter led the development of the SaaS version of Concur Expense, the worldwide leader in expense management. Peter also built some of the world's first online banking software at Microsoft and authored international standards still in use today. Peter has a BS in Engineering from Rensselaer Polytechnic Institute.

Matthew Shanahan, Chief Strategy Officer and Co-Founder

Matthew Shanahan is the chief strategy officer and co-founder of Lockstep whose mission is to help the world's finance teams work better together. Matt specializes in building new software categories and finding product-market fit. He has taken products from zero revenue through exit including IPO and acquisition. Matt has held senior positions at Globys, Azuqua, Scout Analytics, Documentum, and Accenture. Matt holds an MS and BS in Computer Engineering from the University of Washington.

Melissa Hendrick, EVP, Marketing

Melissa Hendrick is the executive vice president of marketing at Lockstep, whose mission is to help the world's finance teams work better together. Melissa is responsible for defining and activating the overall marketing strategy for Lockstep to establish a clear connection between marketing activity, the buyer's journey, and business growth. She is an omni-channel demand generation marketing executive with extensive B2B SaaS enterprise and mid-market strategic marketing expertise across a broad range of marketing capabilities and functions. Melissa has held senior positions at TeamSupport, LLC, Yooz, Inc, and Thompson Reuters. Melissa graduated Summa cum Laude from the University of Texas at Dallas.

Chip Greer, Chief Commercial Officer

Chip Greer is the Chief Commercial Officer at Lockstep, whose mission is to help the world's finance teams work better together. In his role, Chip oversees sales operations for Lockstep. Chip has deep experience with growth stage companies and focuses on fitting the right sales motion to the market for both direct and indirect channels. The veteran of several exits, Chip started his career at ADP and quickly grasped the importance and power of digital transformation for B2B companies and has spent his career helping companies increase their productivity. Chip has run sales organizations for Epicor, Channelwave (now Digital River), Fast Search and Transfer (now Microsoft), Kana Software (now Verint), Jive Software (now Aurea). When not helping with a customer challenge, partner development or a sales opportunity, Chip can usually be found in the outdoors biking, paddling, backpacking or hiking. Chip holds a BS from Fairfield University.

Rosalyn Curato, Chief Customer Officer

Rosalyn Curato is the Chief Customer Officer at Lockstep, a connected accounting platform that is simplifying the tech stack for accounting teams around the world. Rosalyn has built and scaled diverse, high-performing customer success teams who drive value to customers. Prior to her foray in the startup scene, Rosalyn spent a decade on Wall Street at firms such as JPMorgan, Goldman Sachs, and Citi. Rosalyn holds a BS in Finance and International Business from New York University and is a founding Board Member of Brooklyn Laboratory Charter School.

Ted Spence, VP, Engineering

Ted Spence is the Vice President of Engineering for Lockstep, whose mission is to help the world's finance teams work better together. With responsibility for Lockstep's development and software engineering teams, Ted designs modern REST API patterns for the accounting and financial technology industries. In addition to his expertise growing and mentoring engineering teams, Ted has decades of experience building high-availability and low-latency APIs at such companies as Facebook, Avalara, EEDAR, and Vivendi Universal. Ted Spence teaches data analytics at Bellevue College and lives in West Seattle with his wife and daughter.

Resources

Download headshots and logos, [here](#).